



Merchandising Supervisor

Stinchcomb Associates services many big box garden centers throughout the Midwest and East Coast. We are looking for self-motivated and detail oriented individuals with a talent to lead a team of merchandisers, add value to our company, and help make big box garden centers appealing and customer friendly to maximize plant sales.

Supervisor is responsible for training, monitoring, and assisting all merchandisers within their territory on the presentation and maintenance of live shrubs, trees, roses and seasonal items within a retail garden center. You will be required to communicate with and work well with store employees, nurseries, and other co-workers. You're also responsible for verifying the product is in great condition and priced correctly, which includes making signs, watering plants, and keeping a clean working area.

Duties: (not limited to and may change over time)

- Employee management: hire, train, and monitor merchandisers within a given budget
- Unpack and assist merchandiser with deliveries and displaying according to standard
- Ensure each merchandiser is performing to standard and offer assistance whenever needed, including merchandising techniques and standards, culling of inferior product, signage, garden center cleanliness, plant maintenance
- Effectively communicate with your Regional Supervisor, vendors, district managers, store employees, other service teams
- Communicate orders and advertisements to merchandising team
- Communicate product needs to drive sales
- Ensure all product displayed is Retail Ready
- Address product quality concerns with the grower to develop a plan to clearance or cull
- Confirm that product is priced and signed correctly

Qualifications:

- Supervisory, plant, and/or merchandising experience is essential
- Capacity to work in a fast paced environment
- Excellent communication, leadership, & organizational skills
- Positive attitude
- Able to work both independently and with others
- Able to lift up to 40 lbs. consistently throughout the day
- Customer service experience
- Reliable transportation & valid driver's license
- Complete and pass a background check

The work week is flexible and is dependent upon deliveries- Monday, Friday, and Saturday or Sunday are required work days during the months of April-July and some holiday weekends in the Fall & Winter months. Full benefits including health, dental, 401K options, and travel expense reimbursement.