



Associate Sales Representative (ASR) Job Description

The world is connecting faster than ever before. Connect the unconnected by becoming a part of the Internet of Everything. The Cisco Sales Associates Program is looking for outgoing, early-in-career individuals who have a passion for technology to join our team as an Associate Sales Representative (ASR).

A successful ASR will be trained to manage and cultivate customer accounts, and collaborate with Cisco engineers to provide technical solutions.

Learn from Cisco experts in a unique setting among your peers. The Cisco Sales Associates Program offers a global environment that provides 12 months of on-the-job training that will prepare you for a successful sales career at Cisco. Gain hands-on education and experience with leading-edge technology, while receiving an attractive salary and accelerating your career aspirations.

For the first three months of the program, you'll undergo courses focusing on the latest technology advancements and how to effectively sell them to customers. Over the following nine months, you'll move into a quota-carrying sales role in the Global Virtual Sales organization, where you'll be mentored directly by Cisco sales professionals.

Upon graduation from the Cisco Sales Associates Program, you'll be promoted into a Virtual Sales Account Manager role at Cisco where you can continue to grow your career.

Eligibility Requirements:

- Undergraduate or graduate degree (minimum bachelor of science or bachelor of arts degree)
- Graduated from an accredited university prior to program start date and within 27 months of program start date
- Cumulative GPA of 3.0 or higher preferred or equivalent in your academic program
- Fluent in English (written and verbal), as well as fluent in local language for country of application
- Sales experience required (including retail sales, corporate internships, or entrepreneurial programs)
- Business, Sales, Marketing, Communications, Information Technology, Computer Science, or Finance degree preferred
- Must be able to legally live and work in the country for which you're applying, without visa support or sponsorship (student visas or visas obtained on your own are not applicable for the program)

Relocation Requirements:

- **Year 1:** You must be willing to relocate to a Cisco Sales Associates Program training hub within your country or region for the 12 months of the program. Cisco will provide relocation assistance.
- **Year 2:** You'll be promoted to a Virtual Sales Account Manager role in Global Virtual Sales. You must stay at the Cisco Sales Associates Program hub location or be relocated to a Global Virtual Sales hub in your home country or region for 12 months, based on business need. We cannot confirm final placement destination at time of offer. Cisco will provide relocation assistance.
- **Year 3:** You can apply to open Account Manager and Field positions within the company.

Learn More and Apply: <http://bit.ly/14LpVNU>

Program start date: July 28, 2014

For more information and updates, please visit the Cisco Sales Associates Program Facebook page.

<https://www.facebook.com/CSAPINFO>