

SUNGLASSES HUT SALES ASSOCIATE

Opening and Closing Period: Not Listed

Description of the Position: Ensures enthusiastically satisfied customers all of the time by providing legendary service to our customers when purchasing our products and visiting our store. Delivers superior sales results by assisting the customer in selecting the best suited to their lifestyle and products to care for their purchases. Understand and brings to life the Vision, Mission, and Values.

NOTE: Working Conditions- On feet most of the day

Responsibilities:

- responsible for achieving individual sales plan
- drives sales to closure by enthusiastically asking questions and making appropriate product recommendations
- ensure store is stocked, displayed, and secured according to plan (protecting company assets)
- Accurately operates the POS system and accounts for all transactions (cash, credit, return.)
- Provides professional customer service in areas such as describing benefits of various lenses and frames, replacing screws, adjusting frames, and quickly identifying other special customer needs.
- open and/or close the store according to established guidelines
- displays a gracious, courteous, and polite manner when interacting with all customers, service providers, and associates. Providing exemplary customer service.

Qualifications (knowledge and skills):

- strong selling skills
- independent, self motivated worker
- strong communication and listening
- interpersonal skills
- strong negotiating and influencing skills
- basic math skills
- familiarity with cash register, computers, and calculators

Education: High school diploma or equivalent experience
Experience. Previous experience in retail or customer service preferred

How to Apply: Contact recruiter James Chmura

Company Website: Not Listed

Contact Information:

James Chmura
Store Manager, Network/Recruiting Specialist
Sunglass Hut @ Macy's 5459
Chesterfield Town Center