# REQUEST FOR TRADE REFERENCE

STRICTLY CONFIDENTIAL

**Regarding:** _____

Company

_____

Street Address

_____

City/Province/Country

_____

Postal Code

The information below remains strictly confidential and is for Export Development Canada's use only. Please answer the following questions regarding your experience with the above-mentioned company.

| | | | | |
|---|---|---|---|---|
| Company has been a client for how many years? | | | | |
| Date of last sale | | | | |
| Total sales to this company in the last 12 months | | | | |
| Highest credit granted to this company in the past 12 months | | | | |
| Payment terms | | | | |
| Average days outstanding | | | | |
| Amount currently outstanding and aging | Outstanding | | Due Dates | |
| General payment experience | ☐ favourable | ☐ fair | ☐ not satisfactory | |

| **GENERAL COMMENTS:** |
|---|
| |

Company Name: _____ Telephone: _____

Contact Name: _____ Title: _____

Signature: _____ Date: _____